



Media Contact: Fayola Ferdinand, Marketing Officer  
Tel: 452-2893  
P.O. Box 651, Manoel Street  
Castries  
For Immediate Release

### SLASPA Moving Towards Market Leadership

Castries – Monday December 10, 2007- The Saint Lucia Air and Sea Ports Authority (SLASPA) unveiled five new products and services to the public last week in a brief ceremony and open day. The Products and Services launched included two newly commissioned Reachstackers, the Redeveloped Website, a 56-page Handbook and Directory, an Upgraded Port Management System, a new Statistical Database and the much awaited Flight Information Display System for the airports.

The newly commissioned Reachstackers, is the popular Kalmar DRF450-65S5 brand which is the # 1 selling Reachstacker on the global market and has the capacity of 42 Metric Tons in the first row at 5-high with containers 9'6", 30 tons in the 2nd row at 4 high and 15 tons in the third row at 3 high. It is equipped with an environmentally friendly electronic fuel controlled diesel engine, Cummins QSM11 engine which meets the EPA Tier III standards for nitrogen oxides, carbon monoxides and particulate matter and has lower fuel consumption. These new pieces of equipment will allow for quicker delivery of goods.

The Redeveloped Website features up to date information on SLASPA's products and services, various vessel and aircraft schedules, guidelines and procedures at the ports and very important contact information. In addition, the redevelopment of the website will assist in reinforcing corporate and brand identity as well as advertise SLASPA's services and products. The website address remains the same, **[www.slaspa.com](http://www.slaspa.com)**.

To complement the website SLASPA created a 56 page perfect bound Handbook and Directory, which features details on the products, services, facts and statistics of both airports and seaports and provides useful information on SLASPA and its subsidiary companies.

The upgraded Port Management Information System now captures data on its cargo, cruise, ferry, yachting and airport operations all in one database to enable easier access to information. A major component of this upgrade was the development of an interface for electronic data

interchange (EDI) between Customs Asycuda++ and SLASPA's own Cargo Management System. An important feature of the upgrade is the automation of SLASPA's invoicing process which means that now all billing related data will be extracted from the Cargo Management System since SLASPA's tariff has now been incorporated into the system.

Another major technological initiative is the implementation of Flight Information Display System (FIDS) at the George F.L. Charles Airport and the Hewanorra International Airport. These systems display both arrival and departure information and the traveling public will also be able to access those schedules online via SLASPA's new website.

Speaking at the launch event, Minister of Communications, Works, Transport and Public Utilities, Honorable Guy Joseph stated that SLASPA has truly grown from just concentrating on delivering cargo and landing planes to focusing on becoming the market leader while meeting the needs of its customers. The Minister reiterated that his Ministry together with the Council and Management of SLASPA is committed to this development process with the ultimate goal of making Saint Lucia's Airports and Seaports the market leaders in the region.

